



## Manage

- Data driven management
- Implementation and Communication
- Post Project Review
- Contract Measurement & Reporting
- Target and Manage Continuous Improvement via KPIs
- Review and Update Contract

## Research

- Data Gathering
- Business Requirements
- Spend Profiling
- Category Profiling
- Supplier Profiling

## Analysis

- Data Analysis
- SWOT / PESTLE
- Competition Analysis
- Supply / Value Chain Analysis
- Portfolio Analysis
- Supplier Preferencing

## Strategy

- Data driven decisions
- Opportunity Analysis
- Quick Wins
- Options Appraisal
- Category Strategy Planning

## Procurement

- Data driven procurement
- CPRs / OJEU
- Gateways
- Bid / SQ / ITT
- Tender Evaluation / Acceptance
- Award and unsuccessful arrangements